

AGS

Assel Grant Services

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WHO WE ARE

Company History

Assel Grant Services (AGS) is a professional grant services firm with its corporate headquarters in Lee's Summit, Missouri, a suburb in the Kansas City, Missouri metropolitan area. AGS is a limited liability corporation, a small business enterprise, and a women-owned business enterprise. AGS serves non-profits, educational, and healthcare institutions of all types and sizes throughout the United States. Our team works remotely with home offices in Missouri, Kansas, Iowa, Illinois, Kentucky, and Ohio, supporting organizations with contracted grant services virtually and in person as requested. AGS staff regularly support 30-40 clients per month.

Since founding in 2007, AGS has helped organizations secure more than \$340 million in grant funding. Our grant services team has grown to a staff of fifteen, with twelve grant professionals, nine of whom are credentialed Grant Professional Certified (GPCs) grant professionals by the nationally accredited [Grant Professional Certification Institute](#). AGS has more GPCs on staff than any other professional grant services firm in the country. This means all the grant professionals on our team are knowledgeable, ethical, and successful. AGS has extensive experience in developing grant proposals in the fields of education, healthcare, human services, and the arts. These proposals address needs such as project funding, operating funds, capacity building, and capital campaigns.

In the field of higher education, we have written proposals that secured funding for teacher professional development, curriculum development for professors, scholarships, student support services, and support for science, technology, engineering, and mathematics (STEM) project interaction between professors and students. In preK-12 education, we have successfully written proposals for early childhood development, after-school programming, STEM materials for classrooms, school reform, professional development, capital campaigns, physical fitness, technology, literacy, and school safety.

In the arts, we've written proposals for visual arts exhibitions, performing arts concerts, and hands-on visual and performing arts support for children. For social services, we've secured program funding for emergency assistance, homeless services, housing, services for those with disabilities and those experiencing domestic violence, and youth crisis intervention.

For healthcare companies and hospitals, Assel Grant Services has written small business innovative research grants to the National Institutes of Health and National Science Foundation, mental health, substance abuse, safety net, and disease specific prevention and treatment grants. In addition, Assel Grant Services has written operating and capital campaign proposals to support a wide variety of programs in the Midwest and across the United States. A representative list of grants can be found in Appendix C.

Mission, Vision, and Values

Goal

By 2025, Assel Grant Services will be a nationally recognized leader in grant-seeking, management, and training, using a hands-on and client-oriented approach, staffed primarily by credentialed grant professionals.

Vision/Mission- Our mission is to provide the highest quality grant services so grant-seeking agencies can positively impact their communities. Our core values are Excellence, Integrity, and Accountability. These three qualities guide our decision-making and define our relationships with our clients and each other.

- Excellence: We accept only our best effort. Our clients, and those people our clients serve, deserve nothing less.
- Integrity: We commit ourselves to the highest ethical standard. Our daily commitment to excellence and dependability is the basis of our integrity.
- Accountability: We stand behind our choices, taking ownership and responsibility for our work. These values help us improve as a company to achieve more for our clients.

Our approach to working with partners is both hands-on and client oriented. We want to help our clients not only win the grant for their program, but operate more efficiently and ethically, with a focused strategy to achieve their goals and improve their capacity. Our tag line is “your mission is our passion.” With each client, we want to understand the mission, programs, and the target populations they serve so that we can write with passion and heart behind our words. We want to understand a client’s successes and their pain points, so we can offer practical solutions from our experience or seek additional needed funding opportunities. We can also help organizations set up better processes and procedures internally to carry out their grant-funded programs and report outcomes with fidelity.

Values

Our core values are Excellence, Integrity, and Accountability. These three qualities should guide our decision-making and define our relationships with our clients and each other.

Excellence: Our mission is to provide the highest quality grant services. We can only do this when each of us strives for excellence in any given task. We achieve excellence when we habitually accept only our best effort. Our clients, and those people our clients serve, deserve nothing less.

Integrity: Each of us should commit ourselves to the highest ethical standard. This is not just being honest to those around us; it is, most importantly, being honest with ourselves. Was my effort the best I could give? Integrity is a personal commitment to hold ourselves to a consistent set of principles. Our daily commitment to excellence and dependability is the basis of our integrity.

Accountability: As we commit to acting with integrity, we must also commit to standing behind our choices. We are accountable when we take ownership and responsibility for how we use our time, how much effort we give, and how we treat the people for whom and with whom we work. By holding ourselves accountable, we can identify where we have excelled and where we could use improvement. This will improve the quality of our work and our workplace, bolstering our company’s reputation and prospects for future growth and prosperity.

Meet Our Writing Team

Our team's strength is not only in its number of GPCs, but also in its wide variety of content experience and knowledge of local and national funding trends. AGS team members have bachelor's degrees in art history, elementary education, psychology, electrical engineering, music education, and anthropology. We have master's degrees in nonprofit organization administration, electrical engineering, business administration, healthcare administration, and curriculum and instruction. Additionally, we have a staff member with an educational specialist degree in administration and leadership and another with a doctorate in evaluation. Each of our staff has years of experience serving some of the most vulnerable children, families, and individuals in our community and our nation. This experience fuels our passion to work for community impact.

Julie Assel, GPC, is the President/CEO and a Senior Writer for Assel Grant Services. Julie founded the company in 2007 and has over fifteen years of experience in grant writing, research, and management. She has written and reviewed numerous foundation, corporation, and local grants focused on education, healthcare, STEM, mental health, substance abuse, homeless outreach, human services, and small business. She is a Grant Professional Association Approved Trainer, a current board member and former President of the Grant Professionals Certification Institute. Julie has successfully secured over \$156 million in grant funding over the past fifteen years.

Tom Assel, GPC, is the Vice-President and a Senior Writer for Assel Grant Services. Tom has managed business operations for the firm since 2008. Beginning in 2012, he joined Assel Grant Services' team of writers and has successfully secured over \$4 million in grant funding in the years since. In addition to his fiscal skills and experience in the nonprofit sector, Tom has a master's degree in engineering and large project experience from his time in the Marine Corps and the U. S. Army Corps of Engineers.

Julie Alsup, GPC, is Assel Grant Services' Vice-President of Operations. Prior to joining Assel Grant Services, she served as the Grants Director for the YMCA of Greater Kansas City from 2011-2016, raising over \$10 million for programs and operations during her tenure and building strong relationships with local funders. Over the course of her career she has successfully secured more than \$32 million in grant funding. Julie is an Approved Trainer by the Grant Professionals Association. She is the Vice President and Program Chair of the Heart of America Chapter of the Grant Professionals Association.

Tracey Diefenbach, GPC, is an Assistant Director with Assel Grant Services. Prior to joining the team, Tracey was the Director of Grants for Big Brothers Big Sisters of Eastern Missouri for over eight years, helping to secure over \$16 million in government, foundation and corporate funding. She has over 14 years of experience in research and writing grants focused in the Greater St. Louis Metropolitan Region and a strong background in youth services, including mentoring, positive youth development, and homeless youth services.

Michele Ryan, GPC, is an Assistant Director with Assel Grant Services. Michele joined the firm in 2019, bringing twenty years of non-profit sector experience in elementary, secondary and higher education, performing arts, and social services. She received her bachelor's degree from Saint Mary's College, Notre Dame, Indiana, and has broad fundraising knowledge with a focus on grant writing and management in the Greater St. Louis Region. Michele has successfully secured over \$16 million in funding from government, foundation, corporate, and individual sources over the course of her career.

Leah Hyman, GPC, is a Senior Grants Specialist with Assel Grant Services. She graduated Summa Cum Laude from Kansas State University with degrees in English and International Studies in 2009 and has extensive experience in both the retail and small-business worlds. She served as Communications Coordinator for the Greater Manhattan Community Foundation (GMCF) and as a grant services contractor, secured over \$100,000 in funding for small nonprofit agencies in the Manhattan area in her first two years.

Kellie Brungard, GPC, is a Grants Specialist with Assel Grant Services, joining the team in January 2022. Kellie began her career in experiential marketing, planning and executing large-scale events for Fortune 500 companies. In 2019, Kellie fully transitioned to grant writing as an in-house writer for local social service and healthcare organizations. As a grant professional, Kellie has successfully secured over \$3.5 million in various foundation, corporate, city, state, and federal grant applications.

Michelle Dykes-Anderson, Ed.D., CFRE, is a Grants Specialist with Assel Grant Services. She received the Certified Fund Raising Executive (CFRE) credential in 2020 and Certificate of Nonprofit Board Education in 2021. Prior to joining the team, Michelle served as Vice President for Institutional Advancement at Southeast Kentucky Community and Technical College, as well as Executive Director for the College's associated foundation. In those roles, she increased grant revenue more than 1900% and gift revenue over 74% in three years.

Whitney Gray, GPC, is a Grants Specialist with Assel Grant Services. Whitney has over fifteen years of experience in the nonprofit sector, including professional presentation expertise, as well as a successful grant writing history for MidAmerica Nazarene University, where she worked closely with faculty to develop a culture of collaborative grantsmanship. She has written and reviewed numerous foundation, corporation, and local grants. Whitney has successfully secured over \$12 million in grant funding over the past five years.

Hayley Waynick, GPC, is a Grants Specialist with Assel Grant Services. Hayley joined the firm in 2012, bringing eight years of experience in the nonprofit sector, including fundraising and community relations expertise, as well as a successful grant writing history of over \$1 million for KidsTLC. She has written and reviewed numerous foundation and corporate grants focused on mental health, human services, homeless services, autism interventions, and housing. Hayley has successfully secured over \$6 million in grant funding over the past five years.

Ashley Dooley is a Grants Associate with Assel Grant Services. She joined the firm in 2022 and has over 20 years of experience in grant writing, grant management, and nonprofit sector management. Before joining AGS, Ashley served as the Director of Children & Families for the Catholic Charities of Kansas City-St. Joseph for seven years, during which time she wrote awarded grants totaling more than \$3.5 million.

Shauna O'Toole, MA, CFRE, is a Grants Associate with Assel Grant Services. Before joining AGS, she was Director of Development for Emmaus Homes and has secured over \$1 million in foundation, corporate, federated, and local government funding in the St. Louis area since 2015. She holds the Certified Fund Raising Executive (CFRE) credential and is the GPA Greater St. Louis Regional Chapter president (2022-2023).

Ana Teslik, Ph.D., MPA, is a Grants Associate with Assel Grants Services. She earned her Ph.D. in politics from the University of Miami and has over 10 years of experience in writing grants for nonprofits, research projects, and higher education. Ana has secured over \$5 million in funding from federal, state, county, and private foundation sources over the course of her career.

Roxanne Jensen, Ed. S, is a Grants Associate with Assel Grant Services. Roxanne has taught English language learners in several districts, and is certified in elementary education, early childhood, multi-categorical special education, and linguistically diverse education. She has experience managing professional development grants, using data to address the needs of struggling students, and the Response to Intervention process. Roxanne has successfully written over 25 grant projects on DonorsChoose for her own classroom, raising over \$15,000, and has helped train other teachers to write their own projects.

WHAT WE DO

Assel Grant Services provides a continuum of grant project management, from assessing organizational capacity for grant-seeking to submitting the final report. We meet with each client to develop a customized scope of work (see samples in Appendix A and B). This work can be changed as needed after evaluating the progress on a monthly and annual basis.

We are exclusively a grants-focused firm offering training; prospect research and grant calendar development; program and evaluation development; case statement writing, editing, and refreshing; foundation, corporate, and government grant writing; and grant reporting.

OUR SERVICES

Strategic Consulting

AGS will facilitate conversations between stakeholders to identify overlapping themes and collaborative priorities. AGS will help clients identify opportunities and potential partners for leveraging more dollars and more significant impact.

- 1) AGS uses logic models and evaluation plan templates as examples of facilitating conversations between our clients and their partners, who may each with their own strategic plans, yet who are all seeking federal funds to improve the community. AGS uses logic models to ensure alignment to goals, outcomes, and cohesion across sections of a grant proposal. This process also minimizes gaps in logic across sectors within a partnership. AGS staff are also experts in utilizing theory of change with logic models. Together this process identifies the theoretical foundation of the project and the logical steps for implementation. The result is an effective process in which partners collaborate to build systemic change within a community.
- 2) AGS will prepare forecasts of specific federal funding opportunities by agency or type of eligible entity. Examples may include a snapshot of all the funding opportunities that are likely to be of interest to clients from particular sectors, those focused on specific target populations, or those requiring multi-sector partnerships/coalitions.
- 3) AGS will assist clients in reviewing external partners' strategic plans and crafting questions or facilitating discussion to determine and document the common priorities across clients and external partners.

Organizational Readiness

We meet with staff and key leaders to perform a thorough review of the organization's documents, programs, policies, budgets, needs, and strategic plan as part of a grant readiness audit. We ask open-ended and thoughtful questions to get to know our clients and understand, and even help direct, their grant strategy. We encourage our clients to describe their organization's mission and program goals. When we request documents and past grants, our writers help our clients understand why we need the information. Our team helps organizations' compile or create a portfolio of documents and attachments funders most often require. We can train boards and staff on best practices for seeking, administering, and reporting on grants.

One of the major strengths Assel Grant Services brings to any client's funding needs is the experience and wide range of backgrounds of our staff. Over the past 10 years, Assel Grant Services has built quality relationships with both large and small organizations and with the agencies that fund them. We can strategize with our clients to find potential connections with board members as well as provide introductions to key local foundation program officers. Our experienced staff know how to open the right doors and can direct our clients to discuss partnerships with the foundations that align with their mission and programs.

Case Statement Development

As many nonprofits look to diversify their revenue streams, they find themselves needing to communicate about their organizations with multiple funders. Creating a comprehensive case statement with high-quality language about your organization and programs is key to efficiency, helping you avoid starting from scratch every time you begin writing a proposal. Our writers will create a comprehensive case statement for your organization and key programs. For organizations located in Kansas City, this step of the process may also include the creation of a Donor Edge profile with the Greater Kansas City Community Foundation.

Training/Professional Development

In summary, AGS can create and deliver customized trainings by topic or collection. AGS has more credentialed grant professionals than any other professional grant services firm in the country, allowing us to provide unparalleled services and support to organizations both large and small. The Grant Professionals Certification Institute has approved our training catalog for education points through their Accepted Education Program.

AGS offers coaching modules to help clients develop awareness, practical knowledge, and experience with specific topics. Each module includes sample webinars, templates, assignments, and consulting focused on that particular topic. Topics include but are not limited to:

- * Creating and maintaining high-quality organizational documents to be submitted with grant proposals and policies and procedure documents that align with Uniform Governmental Guidance (UGG), the National Grant Management Association, and the Grants Professionals Certification Institute.
- * Creating a high-quality case statement
- * Conducting funder research
- * Developing a grant calendar
- * Using data/outcomes/impact evaluation language
- * Approaching and cultivating funders
- * Planning and designing programs using logic models
- * Managing grant dollars
- * Understanding ethical grant seeking

AGS has more than 60 pre-recorded grant trainings, with 10-20 new trainings created annually. In addition, AGS can customize trainings upon request based upon a client's specific needs.

Research, Qualification, and Grant Calendar Development

After discussion with the client, Assel Grant Services will research funders that have supported similar types of organizations and programs as well as identify promising new prospects based upon location, funding interest, target population, type of giving, and whether the funder is accepting applications. We assign each funding opportunity a quality match rating of 1-5, with 5 being the strongest opportunity. Based on all prior information, the client's priorities, risk tolerance, and budget, Assel Grant Services will then create a grant calendar, beginning with the client's current funders and the highest-ranked potential funders with hard deadlines. Potential funders with multiple or rolling deadlines are scheduled as space and budget are available. Assel Grant Services will continue to provide regular monitoring of new opportunities, ensuring organizations are up-to-date on developing funding opportunities.

Grant Proposal Preparation and Submission

Assel Grant Services will work with the organizational representatives to plan and develop proposals for submission in response to funder requests for proposals. Assel Grant Services is experienced in the planning, development, writing, and submission of grants for a wide variety of organizations. We will come to meetings with prepared project timelines that include assigned tasks and due dates for project participants to ensure all information needed for the grant narrative and attachments will be received in a timely manner. We will work with appropriate program staff to gather accurate information about current and proposed programming and can create or critique logic models and outcome language to help strengthen proposals. We will work with finance departments to clarify allowable costs and to develop spreadsheets with pre-assigned formulas to facilitate budgets, including multi-year budgets and budgets with allowable indirect costs. We can and will prepare federal forms and application packages for grants.gov's Workspace, NSF's FastLane, and NIH's eRA Commons. Assel Grant Services also works with the many partners of government agencies to provide high-quality individualized letters of commitment for partnership proposals.

Grant Reporting

Good reporting is critical to maintaining strong relationships with funders. Assel Grant Services will keep track of the organization's report deadlines, assist clients in setting up tracking systems for their program's outcomes, and write the required reports for both government grants and foundation grants.

Deadlines

Assel Grant Services is keenly aware of the necessity of meeting deadlines and is experienced in addressing the needs of its clients in both established and accelerated timelines. Our firm has significant experience in dealing with quick turnaround times as needed, while maintaining the highest levels of quality and professionalism.

HOW WE WORK

Meetings and Communication

When Assel Grant Services works with a project team, we make every effort to be considerate of all participants' busy schedules. Project meetings are held only when necessary, without sacrificing understanding or efficiency. While Assel Grant Services is very responsive to requests for in-person meetings, we also make use of a variety of different communication platforms for the sake of the client's time and flexibility. These include telephone, email, Skype, Microsoft Teams, Google Hangout, Zoom, and GoToMeeting. Assel Grant Services regularly uses Asana software for project management and DropBox for file sharing, though is well-versed in Sharepoint and GoogleDocs as well. If you would like to use a particular method of communication, Assel Grant Services will be more than happy to accommodate that preference.

A client will have a primary AGS account manager to whom they will work with on the contract and initial scope of work. Every work product within a clients' scope has a team of three—a writer, a content reviewer, and a copy editor. Asana facilitates collaboration and accountability within and across these teams. At any time, the account manager can see the status of any project. The account manager factors in experience with the agency and the funding opportunity, subject matter expertise, and the capacity to provide quality work in the time available when assigning project teams.

Proposal Planning

When an organization expresses a desire to pursue a particular request for proposal (RFP), Assel Grant Services will carefully review the RFP before we facilitate an initial meeting with the organization regarding the proposal. This allows us to have appropriate questions and timelines in mind going into the meeting. If Assel Grant Services is asked to facilitate an initial meeting regarding a funding opportunity, we will develop an appropriate agenda that includes a list of required items, a timeline for receiving or delivering these items, and a follow-up action plan including deadlines and individuals responsible for the action items. In addition, we will provide initial analysis as to whether we believe the funding opportunity is a high-quality fit.

Quality Assurance

Our three-step quality review process ensures that every document is read by two to three different writers before leaving our firm. This system ensures all projects are checked for required attachments, every part of every question is answered thoroughly and thoughtfully, and the document is grammatically sound. AGS account managers assign new clients to writers based on any existing relationship with the client, or prior experience in the client's field. Ongoing clients typically work with the same one or two writers to maximize efficiencies, minimize the learning curve, and accommodate unforeseen circumstances.

Every month AGS will supply each client with a detailed report of our progress on their proposals. The report will include projects worked on in the previous month, a list of proposals submitted, and updates on approaching deadlines and scheduled meetings.

Billing

Assel Grant Services bills for services on an hourly rate which is based on the size of the organization. Assel Grant Services invoices clients at the end of each month with payment due within 30 days. A 1% late fee is assessed on any invoice overdue by more than 30 days. Payment is due even if the Client decides not to submit the proposal or if the Client does not receive the grant.

Appendix A: Scope of Work Options for Clients with Established Grant History

Below is a list of common tasks and estimated hourly totals based upon the client's history and projected grant calendar.

Phase	Tasks	Time Commitment	Annual Total
Grant Strategy Alignment	<ul style="list-style-type: none"> Meeting with organization leadership to ensure alignment of grant strategy to organization priorities 	<ul style="list-style-type: none"> Annually (3 hours) 	3 hours
Pre-Application Management	<ul style="list-style-type: none"> Discussions with finance, development staff, and program staff to identify dollar amounts needed. Assembly/ creation of program budgets and budget narratives for key programs. On a bi-monthly basis, review grant opportunities identified by program staff or leadership and run these through Grant Feasibility Matrix and additional leadership as needed. Prepare list of questions of information required for upcoming grants and distribute to program staff. Coach Development staff on Foundation relations Review of Outcomes 	<ul style="list-style-type: none"> Monthly standing meeting with Finance Team to discuss upcoming budgets/ opportunities that require support of finance (2 hours) Bi-monthly meetings with program staff (one call, one in-person) (5 hours) and evaluation staff 	84 hours
Grant Research	<ul style="list-style-type: none"> Ongoing monitoring of upcoming opportunities 	<ul style="list-style-type: none"> 3-5 hours per month 	50 hours
Grant Calendar Management	<ul style="list-style-type: none"> Organize and update list of grants being pursued and monitored. Work with internal staff to manage this through development database Add grant reporting deadlines Provide Development Officer with a weekly report of Grants/Reporting 	<ul style="list-style-type: none"> 1.25 hours per week 	60 hours

Grant writing/ Coaching	<ul style="list-style-type: none"> • X small grants per month (1-3 pages) (4-9 hours each) • X medium grants per month (3-8 pages) (9-18 hrs each); 	TBD	TBD
Post Award Management	<ul style="list-style-type: none"> • X large grants (15-25 hrs each) per quarter • Major state or federal grants (80-100 hours each) 		
Annual Updates	<ul style="list-style-type: none"> • Donor Edge Profile Update • Attachments Audit/Portfolio 	<ul style="list-style-type: none"> • 10 hours • 5 hours 	15 hours
Communication and Consultation		1 hour per week x 50 weeks	50 hours
Total			262 hours*

***Additional grant writing hours to be determined by the grant calendar.**

Appendix B: Scope of Work Options for Clients who need to Establish a Grants Portfolio

Phase	Tasks	Deliverable	Estimated Hours
Attachments Portfolio	<ul style="list-style-type: none"> Review standard attachments required by grant funders, identifying gaps. Adapt current documents or coach organization on how to create documents as needed. 	<ul style="list-style-type: none"> Standard portfolio of attachments required by grant funders 	10 hours
Financial Support	<ul style="list-style-type: none"> Analyze, or create, the following for presentation to a grant funder: organizational budget, program budgets. Discuss with finance department about capacities for tracking income/expenses and grant compliance capacities. 	<ul style="list-style-type: none"> Organizational Budget Program Budget(s) Budget Narratives Standard grant fiscal management processes 	20 hours
Data, Evaluation, and Continuous Quality Improvement	<ul style="list-style-type: none"> Comprehensive write-up of organizational goals and objectives. Identify assessment design strategies Design data collection tools and strategies 	<ul style="list-style-type: none"> Logic Model Assessment Tools Data Collection Plan 	40 hours
Organization and Program Description	<ul style="list-style-type: none"> A review and comprehensive revision of the organization and program case statements. 	<ul style="list-style-type: none"> Case Statement Donor Edge Profile with GKCCF 	40 hours
Prospect Research	<ul style="list-style-type: none"> Extensive review of funding prospects based upon key words Qualify prospects and rank prospects 	<ul style="list-style-type: none"> 12-month grant calendar with prospects prioritized according to clients' risk tolerance Guidance on relationship development and maintenance 	40 hours
Grant Writing	<ul style="list-style-type: none"> Facilitate grant writing either as the primary writer, or coach. 	<ul style="list-style-type: none"> X small grants per month (1-3 pages) (4-9 hours each) X medium grants per month (3-8 pages) (9-18 hrs each) 	TBD

		<ul style="list-style-type: none"> • X large grants (15-25 hrs each) per quarter 	
Training	May include: program design, coaching on how to approach funders, general project management		20 hours
Communication and Consultation		1 hour per month x 12 months	12 hours
Total			182 hours*

***Additional grant writing hours to be determined by the grant calendar.**

Appendix C: A Representative List of Successfully Awarded Proposals

Assel Grant Services has received multiple awards from many of these funders. The amount listed is the highest single grant award, not the total awarded from the funder.

Grant Name	Amount Awarded
3Com Urban Challenge	\$100,000
American Century Foundation	\$25,000
American Society of Nuclear Cardiology (ASNC) Pilot and Feasibility	\$30,000
AmeriCorps VISTA	\$77,496
Arts KC Catalyst Mission Support Grant	\$2,500
Ash Grove Foundation	\$2,000
AT&T Foundation	\$6,000
Bank Community Reinvestment Proposal	\$5,000
Bank of America Davis Foundation	\$30,000
Bank of America John and Effie Speas Foundation	\$50,000
Bank of America Victor E. Speas Foundation	\$500,000
Beaumont Foundation Toshiba Laptop Grant	\$78,350
Best Buy Foundation Te@ch	\$250,000
Bike 4 The Brain	\$2,500
Bill Self's Assists Foundation	\$3,000
Black Community Fund	\$5,000
Blue Cross and Blue Shield Research Study	\$830,000
BNSF Foundation	\$5,000
Boehringer Ingelheim Proposal	\$1,000,000
Bracco Investigator Initiated	\$66,835
Brown Foundation Program and Capital	\$50,000
Capital Federal Foundation	\$100,000
Christiansen Foundation	\$28,000
City of Lee's Summit Community Block Development Grant	\$12,234
CommCare Foundation	\$30,000
Commerce Bank Oppenstein Brothers Foundation	\$50,000
Commerce Bank Richard J. Stern Foundation for the Arts	\$5,000
Commerce Bank William T Kemper Foundation	\$250,000
Community America Foundation	\$18,750
Corporation for National and Community Service (CNCS) AmeriCorps	\$68,650
Country Club Christian Church	\$10,000
Courtney S. Turner Trust	\$15,000
CPS Foundation	\$5,000
CVS Foundation	\$2,000
Deffenbaugh Foundation	\$50,000
Deluxe Corporation	\$7,500
Department of Education Carol M. White PE Grant	\$278,618

Department of Education Early Reading First	\$4,478,280
Department of Education National Professional Development	\$1,943,938
Department of Education Ready to Learn	\$33,117,375
Department of Health and Human Services (DHHS) Appropriation	\$200,000
Department of Health and Human Services (DHHS) Basic Center	\$376,692
Department of Health and Human Services (DHHS) Early Head Start-Child Care Partnerships	\$2,200,000
Department of Health and Human Services (DHHS) Head Start COLA	\$99,925
Department of Health and Human Services (DHHS) Head Start Duration Supplement	\$945,056
Department of Health and Human Services (DHHS) Head Start Year 4	\$5,723,005
Department of Health and Human Services (DHHS) Street Outreach Services Grant	\$300,000
Dickinson Family Foundation	\$500,000
Dreiseszun Foundation	\$5,000
Eitas	\$399,722
Enterprise Holdings Foundation	\$2,500
Environmental Protection Agency (EPA) Clean School Bus Grant	\$250,000
Evangelical Lutheran Church of America (ELCA)	\$3,000
Ewing Kauffman Foundation Great IDEAS	\$48,000
Ewing Marion Kauffman Foundation	\$100,000
Ewing Marion Kauffman Foundation	\$1,498,388
Francis Family Foundation Small Arts Grant Fund	\$3,500
Fred and Louise Hartwig Family Foundation	\$20,000
George K Baum Foundation	\$120,000
George Nettleton Foundation	\$10,000
Goppert Foundation	\$25,000
Greater Kansas City Community Foundation (GKKCF) Emergency Assistance	\$22,500
Greater Kansas City Community Foundation (GKKCF) Homelessness Trust Fund	\$2,700
Greater Kansas City Community Foundation (GKKCF) Jackson County Children's Services Fund	\$69,465
Greater Kansas City Community Foundation (GKKCF) Linscomb Foundation	\$42,116
Greater Kansas City Community Foundation (GKKCF) Loose Foundation	\$30,000
Greater Lee's Summit Healthcare Foundation	\$7,000
H&R Block Foundation	\$75,000
Hall Family Foundation	\$500,000
Hallmark Corporate Foundation	\$7,500
Hancock Family Foundation	\$100,000
Harvest Ball	\$11,000
Health Care Foundation of Greater Kansas City (HCF) Applicant Defined Grants	\$75,000
Health Care Foundation of Greater Kansas City (HCF) Mental Health	\$152,767
Health Care Foundation of Greater Kansas City (HCF) Safety Net	\$250,000

Health Care Foundation of Greater Kansas City (HCF) Special Initiative Grant	\$300,000
Health Resources and Services Administration (HRSA) Scholarships for Disadvantaged Students	\$1,500,000
Housing and Urban Development (HUD) -Emergency Assistance	\$100,000
Housing and Urban Development (HUD) -Permanent Supporting Housing	\$231,000
Ina Calkins Trust	\$10,000
ING Foundation Education's Unsung Heroes	\$4,000
Institute of Museum and Library Services (IMLS) Museums for America	\$150,000
Ira and Florita Brady Foundation	\$3,000
Jackson County COMBAT Prevention	\$55,000
Jackson County COMBAT Treatment	\$460,000
Jackson County Community Mental Health Fund (JCCMHF) Education	\$168,100
Jackson County Community Mental Health Fund (JCCMHF) Mental Health Court	\$50,000
Jackson County Community Mental Health Fund (JCCMHF) Safety Net	\$1,292,300
Jackson County Housing Services	\$20,000
Jewish Community Foundation of Greater Kansas City Flo Harris Foundation	\$5,000
Jewish Heritage Foundation	\$15,000
Johnson County Giving Circle	\$12,500
Johnson County Young Matrons	\$15,000
Junior League of Greater Kansas City	\$3,800
Kansas Children's Cabinet and Trust Fund Early Childhood Block Grant	\$2,929,812
Kansas City Kansas Emergency Shelter Grant	\$20,000
Kansas City, MO Consolidated Plan - Emergency Services Grant	\$73,937
Kansas City, MO Consolidated Plan CDBG Construction	\$130,266
Kansas City, MO Consolidated Plan CDBG Public Services	\$87,036
Kansas City, MO Consolidated Plan HOPWA	\$66,000
Kansas Health Foundation	\$22,384
Kansas VOCA Grant	\$37,575
KC Digital Inclusion	\$9,000
KCPL Foundation	\$5,000
Laura Bush Foundation Literacy Grant	\$5,000
Lowe's Outdoor Classroom	\$2,000
Lowe's Toolbox for Education	\$5,000
Mabee Foundation	\$500,000
Mader Foundation LOI	\$5,000
MARC Health, Advocacy and Supportive Services	\$34,980
Martha Lee Cain Tranby Music Enrichment Fund	\$2,750
Mary Elizabeth Martin Scholarship Trust	\$2,500
McGee Foundation	\$25,000
Menorah Heritage Foundation	\$15,000
Menorah Legacy Foundation	\$14,849
Missouri Arts Council Annual Strategic Grant	\$22,653

Missouri Arts Council Capacity Grant	\$2,500
Missouri Department of Conservation Lewis and Clark Conservation Grants	\$3,750
Missouri Department of Conservation Outdoor Classroom Grant	\$2,000
Missouri Department of Corrections Community Reentry	\$50,000
Missouri Department of Elementary and Secondary Education (DESE) 21st Century Community Learning Centers/After School Program	\$1,760,000
Missouri Department of Elementary and Secondary Education (DESE) Adult Education and Literacy	\$986,427
Missouri Department of Elementary and Secondary Education (DESE) Comprehensive School Reform	\$150,000
Missouri Department of Elementary and Secondary Education (DESE) Family Literacy Implementation Grant	\$1,846,960
Missouri Department of Elementary and Secondary Education (DESE) Homeless Children and Youth	\$110,800
Missouri Department of Elementary and Secondary Education (DESE) Math and Science Partnership	\$1,500,000
Missouri Department of Elementary and Secondary Education (DESE) Reading First	\$2,383,836
Missouri Department of Elementary and Secondary Education (DESE) School Improvement Grant	\$2,843,330
Missouri Department of Elementary and Secondary Education (DESE) Voc Ed Improving the Quality of Child Care Education Grant	\$17,160
Missouri Department of Higher Education (MDHE) Teacher Quality Grant	\$77,000
Missouri Department of Transportation MARC 5310	\$32,300
Missouri Department of Transportation Missouri Elderly and Handicapped Transportation Assistance Program (MEHTAP)	\$7,185
Missouri Development Finance Board (MDFB) Tax Credits	\$4,000,000
Missouri Housing Development Commission Missouri Housing Trust Fund-Emergency Assistance	\$100,000
Missouri Housing Development Commission Missouri Housing Trust Fund-Rental Assistance	\$136,111
Missouri Housing Development Corporation (MHDC) Homelessness Prevention and Rapid Rehousing	\$177,491
Missouri Secretary of State Local Records Grant	\$4,673
MoTIP Phase 0	\$10,000
MoTIP Phase II Bridge Loan	\$50,000
Muriel McBrien Kauffman Foundation	\$500,000
National CASA Foundation Renewal	\$23,200
National Endowment of the Humanities NEH on the Road	\$2,100,000
National Institute of Health Small Business Innovative Research Phase I	\$117,039
National Science Foundation (NSF) Fellows Program	\$784,971
National Science Foundation (NSF) GeoPATHS	\$497,208
National Science Foundation (NSF) Improvement Undergraduate STEM Education	\$398,866

National Science Foundation (NSF) Noyce	\$1,309,887
National Science Foundation (NSF) Small Business Innovative Research Phase I	\$225,000
National Science Foundation (NSF) S-STEM	\$649,773
Olathe Mayor's Christmas Tree Fund	\$10,000
OneOK Foundation/One Gas	\$2,500
Orear Foundation	\$10,000
Otto Bremer Foundation	\$30,000
Prime Health Foundation	\$25,000
Qwest Foundation	\$11,000
R. A. Long Foundation	\$5,000
REACH Foundation	\$30,000
REACH Foundation Capacity Grant	\$40,000
REACH Foundation Core Operating Grant	\$50,000
REACH Foundation Mental Health	\$117,572
RGK Foundation	\$50,000
Royals Charities	\$10,000
Rust Foundation	\$15,000
S.D. Bechtel, Jr. Foundation	\$2,500,000
Sarli Family Foundation	\$75,000
Soroptimist International of Kansas City	\$2,000
Sosland Family Foundation	\$10,000
South St. Joseph Progressive Association (SSJPA)	\$5,000
Sprint Foundation	\$10,000
St. Joseph Medical Center Auxiliary Foundation	\$12,500
Stanley H. Durwood Foundation	\$25,000
State Street Foundation	\$23,000
Sunderland Foundation	\$3,000,000
Sunflower Foundation Capacity Grant	\$20,000
Taylor Foundation	\$10,000
Thrivent Financial for Lutherans Charitable Gifting Initiative	\$65,000
Thrivent Financial for Lutherans Economic Bridge Program	\$5,000
Thrivent Financial for Lutherans Lutheran Grant Program	\$5,000
TJX Foundation-Regional	\$3,500
Truman Heartland Community Foundation (THCF)	\$5,000
UMB Charitable Trusts	\$50,000
Unified Government CDBG	\$25,000
Unified Government/Hollywood Casino	\$12,500
Union Pacific Foundation	\$5,000
United Community Services (UCS) Alcohol Tax Fund	\$45,657
United Community Services (UCS) Human Service Fund	\$20,000
United Way of Greater Kansas City Community Impact Fund	\$71,750
United Way of Greater Kansas City Community Impact Fund	\$486,177
United Way of Greater Kansas City Early Learning	\$300,111
United Way of Greater Kansas City Quality Matters	\$123,096
United Way of Greater Kansas City United for Hope	\$30,000

United Way of Greater Kansas City United For Hope	\$30,000
United Way of Wyandotte County	\$20,000
UPS Foundation	\$10,000
US Probation and Parole Grant	\$1,282,300
Village Presbyterian Mission Fund	\$5,000
Walmart State Giving	\$35,000
WellCare Foundation	\$5,000
William G. McGowan Charitable Fund	\$50,000
Wyandotte Health Foundation	\$10,000
YUSA	\$9,732

Appendix D: References

1. Comprehensive Mental Health Services

President/CEO: Julie Pratt, jpratt@thecmhs.com
816-836-6762

2. Kansas City Girls Preparatory Academy

CEO: Tom Krebs, tom.krebs@gmail.com
(816) 268-2573

3. Boys and Girls Club of Greater Kansas City

President/CEO: Dred Scott, dscott@helpkckids.org
(816) 462-0126

4. Safe Home (previous CDO of KidsTLC)

Chief Executive Officer: Heidi Wooten: heidiwooten@gmail.com
913-522-6466 (cell)

5. Kansas City Friends of Alvin Ailey

Director of Development: Melissa Taylor, melissa@kcfaa.org
(816) 471-6003x3

6. Powell Gardens

CEO/President: Tabitha Schmidt, tschmidt@powellgardens.org
(816) 697-2600 x239

7. Genesis School

Executive Director: Kevin Foster, kevinfoster@genesisschool.org
816-921-0775 ext. 146

8. Wayne State College

Associate VP for Academic Affairs: Anne McCarthy, anmccar1@wsc.edu
(402) 375-7215